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# PURCHASING DEPARTMENT

441 Canton Hwy. Cumming, GA 30040  
Phone: 770-781-6603 Fax: 770-888-0222

December 16, 2021

The Tree House Inc.  
Po Box 413  
Norwood, MA 02062  
Attn: David Rizzo

Dear Mr. Rizzo,

This is to advise you that your contract **BID# B20-04, HP OEM Toner & Ink** has been revised to reflect a manufacturers price increase. The effective date of this contract is January 1, 2022 and terminates on December 31, 2022. The revision for the manufacturers price increase will go in effect as of January 1, 2022.

This award is in accordance with the original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

<b>Bid B20-03, HP OEM Toner &amp; Ink</b>	<b>The Tree House</b>
	<b>% Discount</b>
<b>Percentage Discount Off HP OEM Laser Jet Cartridges</b>	<b>53.00%</b>
<b>Percentage Discount Off HP OEM Ink Jet Cartridges</b>	<b>47.00%</b>
<b>Lead Time ARO</b>	<b>1-3 Days</b>

Reseller	HP Product #	Units	New List	Sales Price
The Tree House Inc	CF281X	244	\$427.16	\$200.77
The Tree House Inc	CF281A	170	\$258.10	\$121.31
The Tree House Inc	CF360A	116	\$232.68	\$109.36
The Tree House Inc	CF362A	114	\$291.72	\$137.11
The Tree House Inc	CF362X	114	\$450.31	\$211.65
The Tree House Inc	CF287X	108	\$439.90	\$206.75
The Tree House Inc	CF287A	106	\$325.29	\$152.89
The Tree House Inc	CF363X	104	\$450.31	\$211.65
The Tree House Inc	CF361A	102	\$291.72	\$137.11
The Tree House Inc	CF360X	98	\$325.29	\$152.89
The Tree House Inc	CF361X	98	\$450.31	\$211.65
The Tree House Inc	CF363A	94	\$291.72	\$137.11
The Tree House Inc	CE410A	40	\$126.77	\$59.58
The Tree House Inc	CE255XD	32	\$618.75	\$290.81
The Tree House Inc	CF411A	32	\$166.70	\$78.35
The Tree House Inc	CF410A	30	\$129.08	\$60.67
The Tree House Inc	CF412A	30	\$166.70	\$78.35
The Tree House Inc	CF413A	30	\$166.70	\$78.35
The Tree House Inc	CE411A	28	\$180.59	\$84.88
The Tree House Inc	CF360XD	28	\$596.53	\$280.37
The Tree House Inc	CE413A	26	\$180.59	\$84.88
The Tree House Inc	CC364X	26	\$463.60	\$217.89
The Tree House Inc	CE412A	24	\$180.59	\$84.88
The Tree House Inc	CF226A	16	\$173.65	\$81.62
The Tree House Inc	CF410X	14	\$215.31	\$101.20
The Tree House Inc	CF412X	14	\$288.25	\$135.48
The Tree House Inc	CF287XD	12	\$791.82	\$372.16
The Tree House Inc	CF411X	12	\$288.25	\$135.48
The Tree House Inc	CF413X	12	\$288.25	\$135.48
The Tree House Inc	CC364XD	12	\$834.49	\$392.21
The Tree House Inc	CE400X	10	\$302.14	\$142.01
The Tree House Inc	CF280X	10	\$267.12	\$125.55
The Tree House Inc	CE505A	10	\$134.03	\$62.99